

Choosing Your Encryption Key Management Partner for Google Workspace Client-Side Encryption







Evaluate Value to Solve Your Data Lifecycle Needs

Google Workspace Client-side encryption requires a third-party provider to manage encryption keys and power the heightened privacy and compliance in Google Drive. But not all third-party providers can deliver the same depth and span of data protection value – from needs in Google Workspace to Google Cloud and beyond Google altogether.

Your goal isn't just about protecting a particular location (such as Google Drive) but protecting the data itself, no matter who has access to it, how it's shared, or where it's saved.

Compare Partner Solutions for Google Workspace, Google Cloud, and Beyond

	Data Protection Capabilities	Other Third-Party Providers	Virtru
Google Workspace	Secure Google cloud-native files (Docs, Sheets, and Slides) within Google Workspace	 Provider 1 Provider 2 Provider 3	
	Encrypt and upload static files into Google Drive (e.g. PDF, Word, Excel, PowerPoint, and image files)		
	Use a Hardware Security Module (HSM) for maximum security		
	Extend data protection to Gmail messages and file attachments		
	Use a cloud-based solution to improve deployment, management, and ease of use across your organization		

	Data Protection Capabilities	Other Third-Party Providers	Virtru
Google Cloud	Seamless protection and enterprise key management (EKM) for any data in Google Cloud		 Coming soon
	Deploy from the Google Cloud Marketplace for rapid deployment and seamless integration	None	 Also offer private cloud and on-prem options
Beyond Google	Enable portability of any file with encryption that travels with your data itself and does not have limitations (perimeters) of where it stays protected	None	
	Safely and securely request and receive files from external collaborators (through a secure sharing link)	None	
	Never lose data security, residency, and control	None	

Quick Access to the Beta and Best Time to Market

Virtru offers rapid access for any organization that wants to be part of the Google Workspace Client-side encryption Beta. Because we are a true cloud-based solution with direct availability on the Google Cloud Marketplace, Virtru can get you up and running within a day and help you deploy globally. You can also leverage your Google credits in Marketplace to move forward with your data protection solution.



Discover how Virtru's data protection platform can enable secure collaboration for Google Workspace Client-side encryption and beyond.
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